



years

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# T-shirts with a connection to the cotton farmers? Yes that's possible!

All the garments we produce for our trading partners in the Remei supply chain are made from organic cotton from smallholder farmers with whom we have been working directly and participatively since the 1990s.

Our digital tracking tool my-trace by Remei takes you all the way back to the organic cotton farmers in India and Tanzania.



# Are you looking for a platform to implement new solutions in the textile supply chain?

We see supply chain development not  
not just as a cost block, but as a shared market  
potential for continuous innovation.

With our organic cotton textile supply chain, we  
offer retailers and brands a platform to develop  
and drive jointly initiated solutions.



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# Value creation for all with textiles made from organic cotton

By opting for traceable organic cotton textiles from Remei, our customers in trade join us in taking responsibility for fair trading raw material with around 5,000 small farmers.

This not only ensures the availability of raw material and the full traceability of their collections from a transparent supply chain, but also gives them access to a wide range of products with a direct link to farmers in India and Tanzania.



# Would you like to completely outsource the development of a traceable textile collection made from organic cotton?

With the establishment of sustainable and demand-driven supply chains and a reliable network of 29 long-standing production partners, Remei has the highest expertise in the production of traceable collections from fair-traded organic cotton for retailers and brands.







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# Our supply chain produces slow fashion

Slow Fashion places emphasis on long-lasting, high-quality garments made from natural fibers.

Specifically, we source organic cotton directly from small-scale farmers through fair trading practices, and use a fully transparent supply chain to transform it into premium textiles that our customers can trace back to their origin.



# Clean. Organic. Fair. Detox Fashion.

In 2020, Remei became the first company to manufacture textile collections made from organic cotton for brands and retailers that meet Greenpeace's strict Detox criteria. We demonstrated that clean production on an industrial scale is achievable. And we are still doing it.

Discover more about our Detox Fashion made from non-GMO organic cotton for retailers and brands.



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# For us, organic cotton is more than just a commodity

It's a changemaker for everyone involved in Remei's transparent supply chain for traceable organic cotton textiles - from the farmers who cultivate the cotton in India and Tanzania to the customers who choose a garment from the shelves.

Since the 1990s, we have been working directly with approximately 5,000 independent, registered organic cotton farmers following fair trading principles. This strengthens both the organic cotton farmers and organic farming.

Would you like to join us in accelerating this systemic change?



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# Direct to farm: Organic cotton farming is a matter of the heart

We believe in fair conditions and fair cooperation. That is why we offer farmers a five-year purchase guarantee, an additional premium payment on top of the local market price and regular training. In other words, commitment.

We work directly with cotton farmers in both Africa and India, without intermediaries. They are the starting point of our supply chain for traceable textile collections made from fair traded organic cotton, which we are systematically building for customers in the retail trade.



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# Strengthening organic farming and farmers with textile collections made from organic cotton

Currently, the share of organic cotton in global cotton production is less than 1% - we believe that's 99% too little.

That's why, together with our retail customers, we contribute to the preservation and promotion of organic farming systems, ecosystems, and people through the production of organic cotton textile collections and fair trading relationships with our cotton farmers.



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# Innovative solutions arise only through cooperation and on an equal footing

Involving everyone in the value chain, including partners in cultivation, production, and trade, is at the core of our „All-Holder-Value“ philosophy.

This enables us not only to transform the supply chain for traceable organic cotton textiles, but also to implement innovative solutions. Are you with us?





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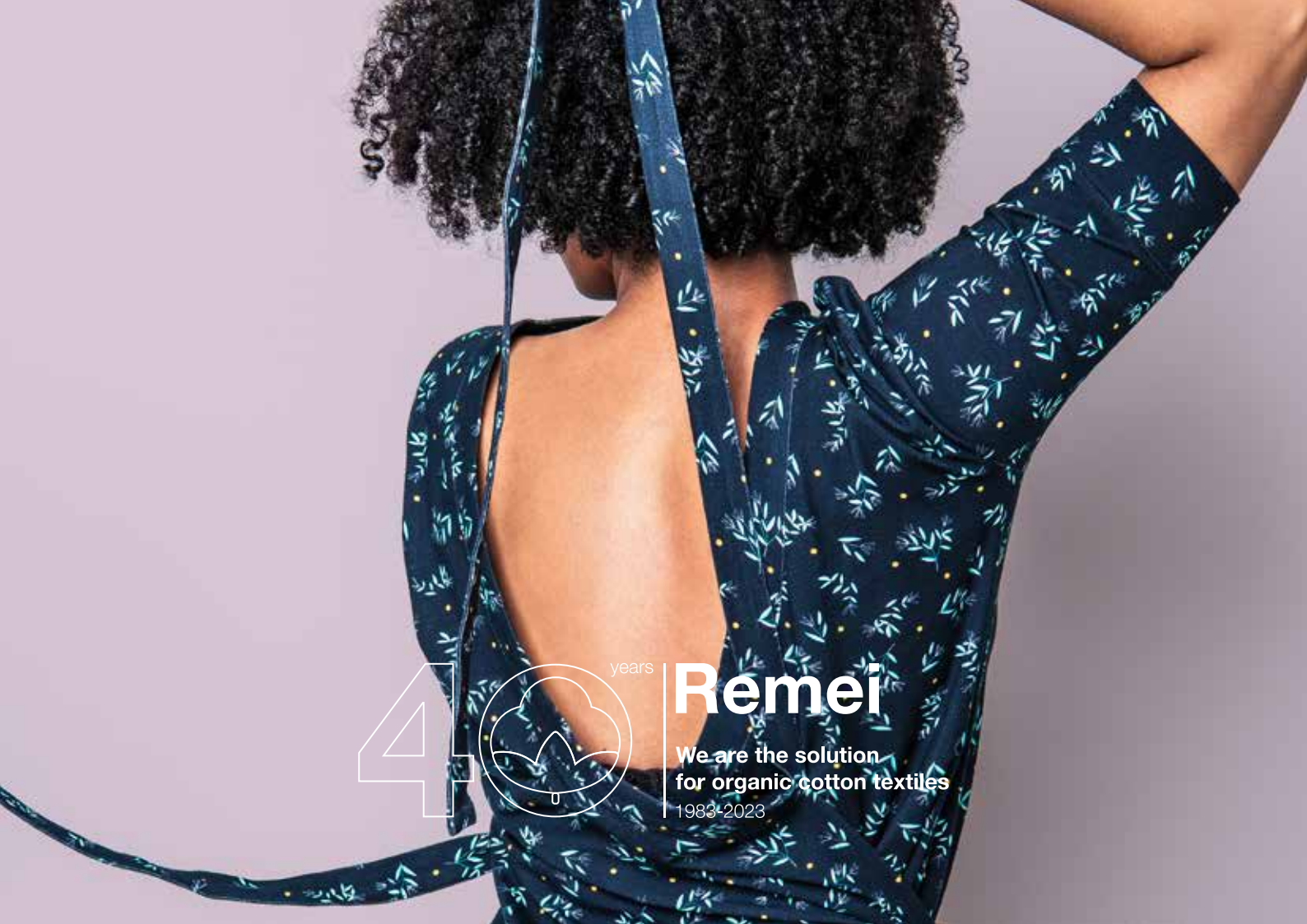


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# All-Holder-Value instead of Shareholder Value

Our ambition goes far beyond meeting standards;  
we aim to set new benchmarks together with our  
partners.

That is why we are realizing the vision of a  
company that involves all participants in the value  
chain in the value creation. It's about responsibility  
and the knowledge that we can only solve the big  
problems of our world together.



# Are you interested in private label collections made from fair traded organic cotton?

From the fibre to the finished textile, everything from a single hand? Digital traceability all the way back to the source? Made in a sustainable and fully transparent supply chain? At fair conditions with a direct connection to the cotton farmers? Please contact us.



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# How it all began

In the 1990s, Patrick Hohmann - founder of Remei - made a bizarre discovery. As a yarn and cotton trader, he talked to an Indian cotton farmer and asked how much he earned. Hohmann learned that the cultivation of cotton cost more due to high expenses for chemicals than its sale would bring in.

Or as company founder Hohmann puts it:  
„It cannot be that an Indian farmer is subsidizing my T-shirt.“





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# Insetting: We think in cycles

We offer the trade climate-neutral produced organic cotton textiles. To offset unavoidable emissions, we have found a solution within our own textile supply chain.

By financing the construction of biogas plants in India and efficient stoves in Tanzania, we reduce the consumption of firewood and directly compensate for the resulting CO2 emissions at the organic cotton farmers.

Thanks to our transparent flow of goods, we are able to disclose to our customers the CO2 footprint of the collections that we produce on their behalf.



# From Fibre to Fashion. From Farmer to Consumer.

With our integrated and fully transparent production - from fiber to finished textile - we can actively counteract imbalances in globally organized and highly fragmented supply chains.

Remei's solutions not only consider the market, but also the needs of partners in the textile supply chain. With a purchase guarantee, Remei creates continuity for the weakest market participants, the farmers and their families. For their raw material, they receive an additional organic premium from Remei above the regional market price.





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# Every textile from Remei is traceable to its origin

Do your customers care about the origin of the organic cotton used in their t-shirt? Where their t-shirt comes from and the production journey it took to reach the shelves?

Our digital tool my-trace by Remei accompanies you all the way back to the organic cotton farmers in India and Tanzania. Simply enter the code sewn into your T-shirt!

We control the production of textiles from our supply chain with a systematic mass flow control from the fiber to the finished textile.



# # I grow your cotton

With our campaign „I grow you cotton,“ we put the focus on organic cotton producers and address the issue of responsibility for the raw material.

This highlights what transparency means to us: organic cotton from the field to the finished textile, from fibre to fashion: genuine relationships along the value chain and reliable collaboration with all stakeholders.

The trustworthy and direct collaboration with organic cotton farmers shows us every day how important these connections are so that all parties can develop together and ultimately benefit from it.







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# Our purpose is clear

Our commitment is demonstrated through our fair and direct trading relationships with small-scale organic cotton farmers, which includes guaranteed purchase contracts and additional premium payments. We also prioritize building a transparent supply chain.

For 30 years, Remei has also supported social and environmental projects aimed at developing local farming communities in the cotton-growing regions of India and Tanzania.



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